

# WEST OHIO

## T O O L C O .

EXCEEDING EXPECTATIONS SINCE 1989

### CAPABILITY STATEMENT

#### WHO WE ARE

- Federal: Unique Entity ID: L3TFTQ7NJNI3
- Federal: CAGE Code: 9E4M7
- NAICS CODES:
  - 333515, Cutting Tool & Machine Tool Mfg
  - 333517, Machine Tools, metal cutting, Mfg
  - 332216, Drills, countersinks, Counterbores Mfg
  - 332999, Misc manufacturing
  - 423830, Schunk clamping and workholding sales
  - 423930, Metal scrap (purchase carbide recycling)
- IS9001:2015 & AS9100D Certifications
- ITAR Registered and compliant
- NIST 800-171 compliant; CMMC Level 2 compliant
- SBA & WBENC WOSB Certified – 100% women owned
- Certification for United States/Canada Joint Certification Program & Form DD2345 Approved
- Approved Portals: BPMI, Dibbs, and SAP Ariba

#### PROUDLY PARTNERED WITH



#### CUSTOMERS' SUCCESS

- EdgeX4® drill the only pcd drill (out of 5 companies) to perform for semiconductor manufacturing (1/4 million 2024 spend to 1 million 2025)
- Developed 2 micro pcd drills for semiconductor customer (compatible for microelectronics)
- Provided Schunk workholding to NASA ahead of schedule and on cost
- Provided custom tooling to Davis Mfg for F35 components since 2023.
- Extended new tool life from 25,000 holes in aluminum drilling to 1,000,000 holes without change out for 4 years. Reduced cost from \$.007/hole to \$.001/hole for transmission mfg
- Only PCD cutting tool supplier out of 5 to provide a solution for brake mfg to remove chatter in the bore
- Reduced PCD costs for brake manufacturer by 39% & delivery by 50% for new tools and by 67% for regrinds and as a result significant savings in inventory
- EdgeX4® drills performed better than previous supplier's PCD full nib in aerospace composite at a lower cost per hole
- EdgeX4® has helped a transmission mfg cut tooling expenses by \$325,000 annually and saved estimated \$1 billion over a decade in operational costs
- Improved performance of NHL hockey puck in 5 out of 6 categories
- Reduced cost per hole for engine component mfg from 5 ½ cents to ¾ of a cent while reducing tool change out by 1700 minutes
- EdgeX4® drills able to 33% faster in 6.5" depth compared to previous supplier for carbide preform mfg
- EdgeX4® drills lengthen automotive aluminum application more than 114x carbide drill tool life (from 5400 to more than 600,000)
- Reduced cycle time with PCD tools from 3:45 to 1:00 (73.3% reduction)

#### KEY DIFFERENTIATORS

- Helping others gain the edge for over 36 yrs
- Creator of the EdgeX4® developed for significantly longer tool life for significantly lower cost per hole
- Ability to reverse engineer from part print & combine multiple tools into one (recent tooling package: took 23 tools down to 8 for a significant cost savings)
- 98% On-time deliveries (up to 75% quicker than industry) with phenomenal quality and ongoing support
- Independently owned by second-generation
- 20,000 sq ft facility (12,000 current shop/8000 warehouse available for growth)
- Awards: 2025 – Inc 5000 Regionals, Ohio Business Top 500 in Manufacturing (Ohio Business Magazine), Best Workplace in Defense, Small Business of the Year (Logan Co Chamber of Commerce); 2024 – 35 Year Milestone in Business (Conway Center for Family Business), Best Workplace in Defense (Emergent Defense Magazine), Ohio Business Top 500 Most Influential Executives (Ohio Business Magazine), National Small Business Association Leadership Council; 2023 – Family Business of the Year (Conway Center for Family Business), Ohio Business Top 500 (Ohio Business Magazine), Best Workplace in Ohio, WomELLE Female Voice Award 2023, Finalist for BBB Torch Awards for Ethics; cover story of womLEAD magazine & Business Female Influencers of 2023 for WomELLE, panelist for "She's Possible" (WomLEAD magazine event)

#### CORE COMPETENCIES

- Manufacturer of high-performance cutting tools for mission-critical industries across the US, Canada & Mexico
- Help obtain the lowest cost per hole through innovative solutions that include the EdgeX4®
- Service tooling to help lower tooling cost (retip/regrind)
- Reduce machining cycle time and extend tool life

7311 World Class Drive, PO Box 1457, Russells Point, OH 43348  
www.WestOhioTool.com  
customerservice@westohiotool.com

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- Reverse engineer from a part print to ensure most efficient tooling and machining process